# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 ANNUAL AUDITED REPORT FORM X-17A5 MAR 0 1 PART III

And 3/12/2002

OMB APPROVA

OMB Number: 3235-0123 Expires: September 30, 1998 Estimated average burden

hours per response . . . 12.00

SEC FILE NUMBER

8 5133B

#### FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING _	1/1/01	AND ENDING	12/31/01	
REPORT FOR THE PERIOD BEGINNING	MM/DD/YY	AND ENDING	MM/DD/YY	
A. REG	GISTRANT IDENTIF	ICATION		
NAME OF BROKER-DEALER:  Jerome P. Greene & As  Address of Principal Place of Bus	•	Box No.)	OFFICIAL USE ONLY FIRM ID. NO.	
8111 Moore Road	(No. and Street)			
Indianapolis	IN	<u> </u>	46278	
(City)	(State)		(Zip Code)	
NAME AND TELEPHONE NUMBER OF PROSPERSION OF PROSPER	ERSON TO CONTACT II	N REGARD TO THIS	REPORT 317-826-1099	
		(A	rea Code — Telephone No.)	
R ACC	COUNTANT IDENTI	EICATION		
INDEPENDENT PUBLIC ACCOUNTANT V Katz, Sapper & Miller, LLP		in this Report*		
P.O. Box 40857	Indianapolis	IN	46240-085	
CHECK ONE:  Substitute    Check one:  Check one:  Check one:  Check one:  Check one:  Accountant of Public Accountant  Check one:  Accountant not resident in United	City)  d States or any of its posse  FOR OFFICIAL USE ONL	essions. Th	CECCO Zip Code)  R 2 9 2002  ROMSON NANCIAL	

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

#### OATH OR AFFIRMATION

	Jerome P. Greene	· ·
Ι	octome c. occore	, swear (or affirm) that, to the
best	of my knowledge and belief the accompanying finan	cial statement and supporting schedules pertaining to the firm of
	Jerome P. Greene & Associates	
		, as of
	december 31 , 19 2000, are true ar	and correct. I further swear (or affirm) that neither the company
	mi, pather, proprietor, primapa criteri er anserer in	as any proprietary interest in any account classified soley as that of
a cu	stomer, except as follows:	
		·
		<del></del>
		(
	ARLENE L. MAHANEY	June / June
	NOTARY PUBLIC STATE OF INDIANA MARION COUNTY	Signature
	MY COMMISSION EXP 4/29/2009	Owner, Jerome P. Greene & Associates
	A	Title
	/h a M. ham	·····
1	Wen & Warany	
	Notary Public	
	<del></del>	· · · · · · · · · · · · · · · · · · ·
Thi	s report** contains (check all applicable boxes):	
$\mathbf{X}$	(a) Facing page.	
$\mathbf{x}$	(b) Statement of Financial Condition.	
$\mathbf{X}$	(c) Statement of Income (Loss). and Sole Propri	
X	(d) Statement of Changes in Financial-Condition	
$\mathbf{X}$	(e) Statement of Changes in Stockholders' Equity of	
$\subseteq$	(f) Statement of Changes in Liabilities Subordinated	to Claims of Creditors.
X	(g) Computation of Net Capital	
X	(h) Computation for Determination of Reserve Requ	
=	(i) Information Relating to the Possession or control	
_		ion, of the Computation of Net Capital Under Rule 15c3-1 and the
	Computation for Determination of the Reserve	
_	• •	ted Statements of Financial Condition with respect to methods of con-
	solidation.	
<u>~</u>	(1) An Oath or Affirmation.	
Ξ	(m) A copy of the SIPC Supplemental Report.	
-	(n) A renor describing any material inadequacies four	nd to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filling, see section 240.17a-5(e)(3).

FINANCIAL STATEMENTS
AND
INDEPENDENT AUDITORS' REPORT

December 31, 2001

#### CONTENTS

	Page
Independent Auditors' Report	1
Statement of Financial Condition	2
Statement of Income and Changes in Proprietor's Capital	3
Statement of Cash Flows	4
Notes to Financial Statements	5
Supplementary Schedules:	
Schedule I - Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission	6
Schedule II - Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission	7
Independent Auditors' Report on Internal Control Required by SEC Rule 17a-5	8-9



#### Independent Auditors' Report

To the Owner Jerome P. Greene & Associates

We have audited the accompanying statement of financial condition of Jerome P. Greene & Associates (a proprietorship) as of December 31, 2001, and the related statements of income and changes in proprietor's capital and cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Jerome P. Greene & Associates at December 31, 2001, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States.

Our audit was made for the purpose of forming an opinion the basic financial statements taken as a whole. The information contained in Schedules I and II is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Kety, Agon 7 Miller, IIP

KATZ, SAPPER & MILLER, LLP Certified Public Accountants

Indianapolis, Indiana February 18, 2002

### STATEMENT OF FINANCIAL CONDITION December 31, 2001

#### ASSETS

CURRENT ASSETS  Cash and equivalents-Note 2	\$ 419,415
casii and equivalenes noce 2	<del></del>
PROPERTY AND EQUIPMENT-Note 1	
Office equipment Furniture and fixtures	111,914 10,379
	122,293
Less: Accumulated depreciation	47,732
Total Property and Equipment	74,561
TOTAL ASSETS	\$ 493,976
LIABILITIES AND PROPRIETOR'S CAPITAL	
CURRENT LIABILITIES	\$ 5,500
PROPRIETOR'S CAPITAL-Note 3	488,476
TOTAL LIABILITIES AND PROPRIETOR'S CAPITAL	\$ 493,976

See Accompanying Notes to Financial Statements.

## STATEMENT OF INCOME AND CHANGES IN PROPRIETOR'S CAPITAL Year Ended December 31, 2001

REVENUE  Consulting and professional feés  Dividend income	\$ 1,105,377 19,457
Total Revenue	1,124,834
GENERAL AND ADMINISTRATIVE EXPENSES	747,768
NET INCOME	377,066
DISTRIBUTIONS TO PROPRIETOR	(415,100)
PROPRIETOR'S CAPITAL Beginning of Year	526,510
End of Year	\$ 488,476

See Accompanying Notes to Financial Statements.

#### STATEMENT OF CASH FLOWS Year Ended December 31, 2001

OPERATING ACTIVITIES .	
Net income	\$ 377,066
Adjustments to reconcile net income to net cash provided by	
operating activities: Depreciation of property and equipment	23,866
Increase in accounts payable	2,500
	 <u></u>
Net Cash Provided by Operating Activities	 403,432
FINANCING ACTIVITIES	
Distributions to proprietor	(415,100)
Net Cash (Used) by Financing Activities	 (415,100)
NET DECREASE IN CASH AND EQUIVALENTS	(11,668)
CASH AND EQUIVALENTS	
Beginning of Year	 431,083
End of Year	\$ 419,415

See Accompanying Notes to Financial Statements.

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Jerome P. Greene & Associates, a proprietorship, is a securities broker-dealer based in Indianapolis, Indiana. The Company provides financial consulting services, but does not carry securities accounts for customers or perform custodial functions relating to customer securities. The Company's financial statements are presented in accordance with accounting principles generally accepted in the United States. The accompanying financial statements have been prepared solely from the accounts of Jerome P. Greene & Associates, and do not include the personal accounts of the owner or those of any other operation in which he is engaged.

Estimates: Management uses estimates and assumptions in preparing these financial statements in conformity with accounting principles generally accepted in the United States. Those estimates and assumptions affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities, and the reported revenues and expenses. Actual results could vary from the estimates that were used.

Cash and Equivalents: For purposes of the statement of cash flows, cash equivalents may include bank time deposits, money market fund shares and all highly liquid debt instruments with original maturities of three months or less. The Company maintains its cash in bank deposit accounts which, at times, may exceed federally insured limits. The Company has not experienced any losses in such accounts.

Property and Equipment are recorded at cost. Depreciation is computed by accelerated methods over the estimated useful lives of the assets of 5 to 7 years.

Revenue Recognition: The Company's consulting fees are recorded on the date deposited.

Income Taxes: The Proprietorship itself is not a taxpaying entity for purposes of federal and state income taxes. Federal and state income taxes of the proprietor are computed on his total income from all sources; accordingly, no provision for income taxes is made in these statements. The proprietor customarily makes estimated tax payments toward his personal income tax liability from the proprietorship cash account. These payments are treated as withdrawals of capital.

#### NOTE 2 - CASH AND EQUIVALENTS

At December 31, 2001, cash and equivalents was comprised of the following money market fund shares whose cost is equivalent to their fair value based on quoted market prices:

Merrill Lynch CMA Money Fund

\$419,415

#### NOTE 3 - NET CAPITAL REQUIREMENT

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2001, the Company had net capital of \$381,661, which was \$376,661 in excess of its required net capital of \$5,000. The Company's net capital ratio was 0 to 1.

# SCHEDULE I COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION December 31, 2001

ASSETS LESS: LIABILITIES	\$ 493,976 5,500
TOTAL PROPRIETOR'S CAPITAL	488,476
ADJUSTMENTS TO PROPRIETOR'S CAPITAL  Non-allowables Other charges	(98,427) (8,388)
ALLOWABLE NET CAPITAL	381,661
MINIMUM NET CAPITAL REQUIREMENT	5,000
EXCESS NET CAPITAL	\$ 376,661
EXCESS NET CAPITAL AT 1000%	\$ 381,111
RATIO: AGGREGATE INDEBTEDNESS TO NET CAPITAL	1.44%
RECONCILIATION WITH COMPANY'S COMPUTATION INCLUDED IN PART II OF FORM X-17A-5 AS OF DECEMBER 31, 2001:	
Net capital, as reported in Company's Part II (unaudited) FOCUS report Audit adjustment to record depreciation expense	\$ 405,527 (23,866)
Net Capital per Above	\$ 381,661

#### SCHEDULE II

COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION December 31, 2001

The Company is exempt from making computations for determination of reserve requirements under Rule 15c3-3 because the Company does not carry security accounts for customers or perform custodial functions relating to customer accounts.

#### Independent Auditors' Report on Internal Control Required by SEC Rule 17a-5

To the Owner Jerome P. Greene & Associates

In planning and performing our audit of the financial statements and supplemental schedules of Jerome P. Greene & Associates (a proprietorship) for the year ended December 31, 2001, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's abovementioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future period is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of internal control would not necessary disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001, to meet the SEC's objectives.

This report is intended solely for the information and use of the owner, management, the SEC, the National Association of Securities Dealers, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

KATZ, SAPPER & MILLER, LLP Certified Public Accountants

Kay, Dogo & Mich, ISP

Indianapolis, Indiana
February 18, 2002